# BECKYCELESKI

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## EDUCATION WESTERN MICHIGAN UNIVERSITY

HAWORTH COLLEGE OF BUSINESS BACHELOR OF BUSINESS ADMINISTRATION

GRADUATED APRIL 2020 // KALAMAZOO, MI

Advertising and Promotion Major

- General Business Minor
- Dean's List each semester
- Phi Kappa Phi Honor Society

- 3.9 GPA
- AdClub member
- Managed WMU President's social media
- Beta Gamma Sigma Business Honor Society

## KALAMAZOO VALLEY COMMUNITY COLLEGE

DEGREES EARNED IN 2009, 2010 & 2015 // KALAMAZOO, MI

- Three Associate in Applied Science degrees in Graphic Design, Web Design, and Administrative Assisting
- Earned 3.9 GPA overall and participated in Phi Theta Kappa Honor Society

#### PROFESSIONAL CONSUMERS CREDIT UNION

MORTGAGE LOAN CLOSER // SEPTEMBER 2016 – PRESENT

DEVELOPMENT INBOUND CALL CENTER AGENT // SEPTEMBER 2013 – SEPTEMBER 2016 // KALAMAZOO, MI

- Responsible for providing accurate and detailed closing documents within high-pressure deadlines
- Helped department exceed revenue goal by 27% in 2018
- Contributed to 41% increase in revenue from 2018 to 2019
- Achieved 102% of KPIs in 2014 as Inbound Call Center Agent
- Completed all leadership courses leading to successful training of over ten new hires in 2015 and 2016

## NSAC AAF CASE COMPETITION

PRODUCTION ASSOCIATE

JANUARY 2020 – APRIL 2020 // KALAMAZOO, MI

- Developing a fully integrated IMC for national client
- Designing and producing digital advertising elements
- Creating overall graphic design for Plans Book utilizing Photoshop, Illustrator, and InDesign
- Collaborating with team to produce pitch deck for national competition

## SAGE TERRACE APARTMENTS

LEASING MANAGER

MAY 2011 – SEPTEMBER 2013 // KALAMAZOO, MI

- Utilized sales skills to convert interested parties into residents
- Achieved and maintained 93% occupancy rate by leveraging communication and marketing abilities
- Accurately managed and organized lease documents and maintenance requests

#### **GOLF CART ADS USA INTERNSHIP**

HEAD DESIGNER

JANUARY 2009 – NOVEMBER 2009 // KALAMAZOO, MI

- Created advertisements, logos, brochures, and vinyl wrap graphics to engage target audience
- · Maintained professionalism and organization in communicating with account executives and clients

#### DARDEN RESTAURANTS

SERVER AND HOSTESS

AUGUST 2003 – APRIL 2011 // WESTLAND, PORTAGE & FORT GRATIOT, MI

- Excelled in multitasking, upselling, and working well under pressure
- Earned "P.A.C.E. Award" for achieving KPIs
- Provided outstanding customer service resulting in "100% Guest Delight" award
- . Contributed to earning "Diamond Club" for Portage achieving top financial performance in 2009
- West Michigan Congenital Heart Walk American Cancer Society Relay for Life
- **VOLUNTEER** Meals on Wheels

- Walk to End Alzheimer's • Consumer Credit Union Reality Fair
- Make-A-Wish Wish-A-Mile
- **SKILLS** Advanced skills in Adobe Creative Suite and Microsoft Office

• Big Brother Big Sister Bowl for Kids' Sake

- Some experience with Google Analytics, SEO (keyword research, on-page SEO, and YouTube SEO)
  - Self-motivated, dependable, guick learner, multitasker, flexible, honest, professional, and positive